



Fancy Quality Buckwheat & Wheat Products

THEBIRKETTMILLS.COM

163 Main Street
P.O. Box 440
Penn Yan, NY 14527

P: (315) 536-3311
F: (315) 536-6740
contact@thebirkettmills.com

Thank you for your interest in growing buckwheat this year! With record-high costs on key inputs like fertilizer, supply chain issues causing delays, and uncertain market conditions it is the perfect time to add buckwheat to your crop rotation.

Buckwheat requires no pesticides and little fertilizer, improves soil conditions for future crops, thrives in difficult weather, and is a short season cash crop that allows you to maximize profitability on idle acreage. Plus, it's backed by a **100% guaranteed production contract from The Birkett Mills**.

This specialty food item is in high demand from customers across North America, and we're proud to offer the highest buckwheat contract in our 225-year history. Let's grow together.

2022 Harvest Pricing

	Seed price per bag	Contract price for returned grain
Conventional Buckwheat	\$28.50 per 50 lb. bag	\$32.00 per cwt (\$.32 per lb.)
Certified Organic Buckwheat	\$28.50 per 50 lb. bag	\$40.00 per cwt (\$.40 per lb.)

Buying Buckwheat Seed

If you would like to contract with us, the following standards will apply:

- Contract will be completed at pick up, and full payment is required at that time.
- The Birkett Mills is proud to offer 100% full production contracts.
- Seed is available on a first come, first served basis starting May 2, 2022, at The Birkett Mills' Transloading Facility located at 224 North Avenue, Penn Yan, NY. Pickup is available Monday through Friday, 8am until 3pm, or on weekends by appointment (315-536-3311).
- Contracts typically go quickly; we recommend calling to reserve your seed in advance.
- Seed can only be reserved for a maximum of 14 days. If the seed is not picked up within two weeks from the time of your call, the seed may be sold to others. All seed purchased in advance must be taken in full; no partial lot of seed will be held or stored.

Delivering Buckwheat Grain After Harvest

All buckwheat harvested this season will be received at our Hamilton Street Facility located at 118 Hamilton Street, Penn Yan, NY through October 31, 2022. Receiving hours are Monday-Friday from 7:30am-3pm or by appointment.

After October 31, please call 315-536-4112 to make an appointment.

Organic Requirements

If you're certified organic grower, simply fill out a Certified Organic Contract when picking up seed. A few important things to remember:

- **Organic growers must comply with Canadian Organic Regulations (COR).**
- Be sure to check with your certifying agency on what is required to be COR certified *prior* to planting. This continues to be an emphasis for organic certifying agencies.
- The Birkett Mills cannot assist with the organic certification of your property, contact your local extension agent if you'd like to get certified

Additional Resources on Buckwheat

For more helpful information, and specialty resources from Cornell University, copy this URL into your browser: thebirkettmills.com/buckwheat-growers.



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3/11/2022

Dear Certified Organic Buckwheat Grower,

Due to last year's adverse weather conditions, we do not have an adequate inventory of Certified Organic Koto Buckwheat Seed this season for your planting needs.

Fortunately, we do have adequate conventional Koto Buckwheat Seed (untreated and non-GMO) available.

You can provide the **NOFA-NY "Seed Commercial Availability Form"** that's included to your agency for verification.

Please be sure to contact your certifying agency to receive their approval for this substitution.

Sincerely,

Brian McFetridge

Brian McFetridge
Chief Financial Officer
The Birkett Mills

E: bmcfetridge@thebirkettmills.com
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2022 Certified Organic Buckwheat Production Contract

We, The Birkett Mills, agree to purchase from you, the grower, all organic 2022 crop buckwheat grain grown from seed purchased from us under this contract for \$40 per cwt. delivered to Penn Yan, NY.

The following specifications, conditions, and procedures are to apply:

1. The Birkett Mills will lease seed, and grower (lessee) must plant only buckwheat seed purchased from The Birkett Mills.
2. The Birkett Mills will sell one (1) bag of seed per acre contracted and agrees to purchase the production harvested by the grower.
3. All buckwheat grain delivered to The Birkett Mills must comply with The Birkett Mills' "Official Standards for Buckwheat & Receiving" document. Additionally, the following specifications apply:
 - **Grade** - Cool, sweet, milling quality buckwheat grown from buckwheat seed provided by The Birkett Mills.
 - **Conditioning** – The Birkett Mills clean destination, outturn weight, grade, and moisture will apply. Buckwheat will be subject to dockage discount after cleaning of 1% of the total weight for each ½% of moisture over 15% and a test weight discount of 1% for each ½% under 46 pounds per bushel.
 - **Foreign Material** – Glutinous Grains (Wheat/Rye/Barley) and/or Soy is limited to one whole/broken kernel per pound (450 grams) **MAXIMUM**. Any findings above one kernel per pound will result in rejection of entire shipment due to FDA Allergen laws.
4. Delivery to be made to Penn Yan, NY by March 31, 2023, unless other arrangements are made.
5. Contracts must be completed at the time seed is purchased. The Birkett Mills will contract on a total production basis, all the 2022 buckwheat crop which grower (seller) harvest from seed purchased from The Birkett Mills. Contracts must be filled out in the name of the person selling. The grower signing below agrees to not convey, share, or transfer to any place or person buckwheat seed purchased or grain harvested from this seed to anyone other than The Birkett Mills or its authorized affiliates.
6. **Before grain is delivered and payment authorized, organic documentation must be provided that indicates that the land and buckwheat grain harvested is Certified Organic and that it meets Canadian Organic Regulations (COR).** Appointments are required for delivery of organic grain. Please call The Birkett Mills buckwheat receiving house at 315-536-4112 to schedule an appointment for delivery.
7. Settlement – The Birkett Mills will process and mail settlements within 14 days from the date that the last load of grain is received.

By signing below, I certify that I have read and understand the terms herein. I understand I am obligated to sell and deliver all buckwheat grain harvested by 3/31/2023:

<i>Part A. Completed by The Birkett Mills</i>	
Birkett Mills Signature: _____	Date: ____ / ____ / ____
Bags of Seed Purchased: _____	
SAMPLE	
<i>Part B. Completed by The Grower</i>	
Name (Print & Sign): _____	Date: ____ / ____ / ____
Email: _____	Phone: ____ - ____ - ____
Street Address: _____	
City: _____	State: _____ Zip: _____

**** NO RETURNS ON SEED SALES ****