



Fancy Quality Buckwheat & Wheat Products
THEBIRKETTMILLS.COM

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July 1, 2021

Dear Wheat Grower:

As this year's wheat harvest rapidly approaches, we wanted to take the opportunity to reach out about the 2021 Wheat Pricing Program and provide an update on our receiving house schedules for harvest.

At our Penn Yan facility, we will be accepting all soft red winter wheat and Certified Organic soft red winter wheat. In King Ferry, we will accept all soft red winter wheat, as well feed wheat on a limited basis. All wheat must be delivered below 14.0% moisture.

We are pleased to offer a variety of selling options to accommodate your specific needs. All wheat can be sold the following ways:

1. **CASH PRICE:** Cash price established at time of each delivery for payment within ten (10) working days from last load delivered.
2. **HARVEST STORAGE PROGRAM:** Price a minimum of 25% of wheat delivered at harvest, store up to 75% free until October 1. Storage starts thereafter at \$.0034/bushel per day. Must be priced by seller on or before February 1, 2022 while daily market is active.
3. **LOCK IN FUTURES/HEDGE TO ARRIVE:** Delayed delivery (October-June) with a guaranteed future price established at time of booking with basis established at time of booking as well.
4. **LOCK IN BASIS:** Delayed delivery (October-June) with a guaranteed future price established at booking for time period desired for delivery, wheat price established on CBOT Board at any time desired by seller while market is still active for the time period chosen.

If you are interested in a different arrangement than what is offered above, we would be happy to discuss alternatives.

RECEIVING HOUSE HARVEST HOURS & INFORMATION

During harvest, our receiving hours will be:

- Monday-Friday: 7AM-3:30PM or until all trucks are unloaded
- Saturday: Call to check availability/schedule an appointment

To make any arrangements outside of the delivery windows listed above, please call to schedule an appointment.

Delivery Location	Address	Phone Number
Penn Yan	1 E. Main Street, Penn Yan 14527 / (Seneca St. side)	315-536-9200
King Ferry	2185 Genoa-Venice Town Line Rd. King Ferry 13801	315-364-7192

PRICING, DELAYED DELIVERY & MORE

Current prices are available by calling our receiving houses using the information above.

For delayed delivery bookings (September-May) contact Brian McFetridge or Kyle Gifford at our Main Office. They are available by phone weekdays from 8AM-4PM, by calling 315-536-3311.

If you'd like general information on growing wheat for The Birkett Mills, visit our website, thebirkettmills.com/wheat-growers.

THANK YOU

We hope that wheat harvest goes well for you and appreciate you considering working with us! We hope to be your partner for locally grown wheat. Growers play a vital role in the food supply chain, and we thank you for helping us continue to mill high quality wheat products!

Sincerely,

Jeff Gifford, President and CEO