



February 2018

Dear Grower:

Thank you for your interest in our buckwheat program this season.

Our inventory carry over is still quite high and our needs are limited for 2018. That being said, the demand for buckwheat products continues to be strong. Our contract price for 2018 is \$23.50 per cwt. (\$29.75 per cwt. certified organic) and will be a **guaranteed full production** contract.

If you would like to contract with us, the following procedures will apply.

1. Actual contracts can only be obtained at the time you pick up and lease buckwheat seed.
2. The Birkett Mills contracts are 100% full production contracts at a guaranteed price of \$23.50 per cwt. for conventional or \$29.75 per cwt. for certified organic buckwheat.
3. The Birkett Mills' needs are limited and seed will be available on a first come, first served basis, starting May 1, 2018 at The Birkett Mills' Transloading Facility on 173 North Avenue, Penn Yan, NY, Monday through Friday, 8:00 AM until 3:00 PM, or on weekends by appointment (315-536-3311).

Buckwheat seed is \$24.75 per 50 lb. bag (\$29.75 organic) and must be paid for at the time of pick up. Because contracts usually go fast, it is a good idea to call and reserve your seed in advance. NOTE: SEED CAN BE RESERVED FOR A MAXIMUM OF FOURTEEN DAYS! If you do not pick up your seed within two weeks from the time you call, the seed may be sold to others. All seed purchased in advance must be taken in full; no partial lot of seed will be held or stored.

-OVER-

Organic Contracts: If you are already a certified organic grower and would like to contract organic buckwheat with us, simply fill out a Certified Organic Contract when you pick up your certified seed. Please remember that your land must be already certified organic. In addition, all organic growers must comply with Canadian Organic Regulations (COR). Be sure to check with your certifying Agency on what is required to be COR certified PRIOR to planting. We have no details on what is required for organic certification of property; so if you are not currently certified organic, please contact your local extension agent for all organic certification information.

NOTE: All buckwheat harvested this season will be received again this year at our Hamilton Street Facility located at 118 Hamilton Street, Penn Yan, N.Y. 14527. Receiving hours will be Monday- Friday starting September 12th- October 31 at 7:30 AM with last arrival load accepted at 3:00 PM or by appointment. After 10/31/18 please call for an appointment (315-536-4112).

For further information about raising buckwheat ask for our booklet entitled "*Commercial Buckwheat Production in the Northeast*," which we'll be happy to mail to you, or you may pick up at our Transloading Facility, or download online at www.hort.cornell.edu/bjorkman/lab/buck/guide/main.php.

Cornell University also offers two fact sheets on raising and harvesting buckwheat. You can find them at <http://nmsp.cals.cornell.edu/guidelines/factsheets.html>; click on fact sheets #50 & #51.

Thank you for your consideration.

Very truly yours,

THE BIRKETT MILLS

Cliff Orr

Cliff Orr

2018 BUCKWHEAT FULL PRODUCTION CONTRACT

We, The Birkett Mills, agree to purchase from you, the grower, all of the 2018 crop buckwheat grain grown from seed purchased from us under this contract for \$23.50 per cwt. delivered to **Penn Yan, NY.**

The following specifications, conditions, and procedures are to apply:

1. The Birkett Mills will lease and grower (lessee) must plant only Birkett's buckwheat seed. Grower will lease 50# of seed for every acre planted.
2. All buckwheat grain delivered to The Birkett Mills must comply with The Birkett Mills "Grades and Standards for Buckwheat Grain" (rev. 01/17), as well as the following specifications:

a. Grade: Cool, sweet, milling quality grown from Birkett's buckwheat seed.

b. Subject to moisture discount after cleaning of 1% of the total weight for each ½% of moisture over 15% and a test weight discount of 1% for each ½% under 46 pounds per bushel. The Birkett Mills' moisture and test weight tests to apply.

c. Glutinous grains (Wheat/Rye/Barley) and Soy: – 1 whole/broken kernel per pound (450 grams) MAXIMUM.

NOTE: Above maximum will be rejected following FDA Allergen Laws.

3. **CONDITIONING** – The Birkett Mills clean destination outturn weight, grade, and moisture will apply. After cleaning at destination, Buckwheat will be subject to a moisture discount over 15 percent and a Test Weight discount less than 46 pounds per bushel.
4. **DELIVERY** – Delivery to be made to Penn Yan, NY by March 31, 2019, unless other arrangements are made.
5. Contracts must be completed at the time seed is purchased. The Birkett Mills will contract on a total production basis, all the 2018 buckwheat crop which grower (seller) harvests from seed purchased. Contracts must be filled out in the name of the person selling. THE GROWER SIGNING BELOW AGREES THAT THEY WILL NOT CONVEY, SHARE, OR TRANSFER TO ANY PLACE OR PERSON BUCKWEAT SEED PURCHASED OR GRAIN HARVESTED FROM THIS SEED TO ANYONE OTHER THAN THE BIRKETT MILLS OR ITS AUTHORIZED AFFILIATES.
6. **SETTLEMENT** -The Birkett Mills will process and mail settlements within 14 days from the date that last load of grain is received.

By signing below I certify that I have read and completely understand the terms herein stated and I understand I am obligated to sell and deliver all the buckwheat grain actually harvested by 3/31/19.

PLEASE PRINT

SIGNED

The Birkett Mills

Grower

Representative

Address

Date

City

State

Zip Code

Grower's E-Mail address*

Phone Number

Acres to Be Planted Lbs. Of Seed Purchased

Grower Signature Date

*NOTE: An email address is very helpful for The Birkett Mills to contact our growers with any news and/or harvest alerts that our growers may find beneficial. The Birkett Mills will not sell or otherwise share any grower's email address without their written permission.

Certified Organic
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6. Organic documentation indicating that the land and Buckwheat Grain harvested is Certified Organic and meets Canadian Organic Regulations (COR) and an Individual Certificate of Compliance must be submitted before grain is delivered and payment can be authorized. Special appointments must be made at The Birkett Mills' Receiving House prior to delivery. Please call 315-536-4112. It is vital that you indicate that you have organic buckwheat. THE GROWER SIGNING BELOW AGREES THAT THEY WILL NOT CONVEY, SHARE, OR TRANSFER TO ANY PLACE OR PERSON BUCKWEAT SEED PURCHASED OR GRAIN HARVESTED FROM THIS SEED TO ANYONE OTHER THAN THE BIRKETT MILLS OR ITS AUTHORIZED AFFILIATES.

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PLEASE PRINT

The Birkett Mills

Grower

Representative

Address

Date

City

State

Zip Code

Grower's E-Mail address*

Phone Number

Acres to Be Planted

Lbs. Of Seed Purchased

Grower Signature

Date

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